



# CONNECTED IN THE CHANNEL

Extending your capabilities, expanding your reach, and delivering value together.

## **Partners Expect More**

Today's customers require deeper expertise, faster responses, and broader coverage than any one team can deliver alone. OneSource helps partner organizations expand their capabilities without adding headcount or overhead.

### **Service Extensions**

#### Your Team, Augmented by Ours

We seamlessly integrate with your delivery model to support your customers with enterprise-grade network services.

- Pre-sales support and solution design
- Installation, deployment, and staging
- Private cellular, Wi-Fi, SD-WAN, and structured cabling
- Global coverage for international projects

## Flexible Engagement Models

#### Work the Way you Want

We support your business in visible or behind-the-scenes roles.

- White-label field services
- · Co-branded deployments
- Full subcontracting
- · Remote or onsite support

## Partner Ecosystem Services

#### A Trusted Extension of Your Delivery Team

Whether you need technical depth, geographic coverage, or additional capacity, OneSource helps you deliver more value across your portfolio.

- Certified private 5G and enterprise Wi-Fi specialists
- Staging, shipping, and logistics from our U.S. & EU facilities
- Secure configuration and ongoing monitoring

## Why OneSource?

#### **Preferred Partner in the Connectivity Ecosystem**

With decades of experience supporting OEMs, VARs, MSPs, carriers, and system integrators, OneSource enables partners to scale quickly and deliver consistent, high-quality outcomes.

- · Industry-certified technicians
- Proven track record with partner-to-partner delivery
- · Scalable teams for any project size
- Backed by 24/7 support and monitoring
- · Gold Standard HSSE Program

